



Date: June 2017

To: Licensed Pesticide Dealers

From: Gretchen Paluch, Ph.D., Chief, Pesticide Bureau
e-mail pesticides@iowaAgriculture.gov

RE: Regulatory Requirements for Iowa Pesticide Dealers

The 2017 Iowa Legislature passed House File 617, which includes changes affecting pesticide dealer licensing and late penalty fees. These changes will go into effect July 1, 2017. This memo is a summary of the regulatory requirements of Chapter 206 *Iowa Code* regarding Iowa pesticide dealer licensing requirements for:

- a. Any person who distributes any pesticide which is classified as a restricted use pesticide regardless of quantity distributed; and/or;
- b. Any person who distributes any pesticide which is for use by commercial or by public applicators; and/or;
- c. Any person who distributes more than \$10,000 annual gross retail sales of pesticides which are label for agricultural or lawn and garden use (includes services/application of pesticides that are billed); and/or
- d. Manufacturers or wholesalers who distribute pesticides directly into the state and are not engaged in the retail sales of pesticides.

Iowa Code 206.2 Definitions

The term "pesticide dealer" means any person who distributes restricted use pesticides; pesticide for use by commercial or public pesticide applicators; or general use pesticides labeled for agricultural or lawn and garden use with the exception of dealers whose gross annual pesticide sales are less than ten thousand dollars for each business location owned or operated by the dealer.

Changes to Dealer License Fee and Penalty

All pesticide dealers in Iowa will need to comply with the following fee requirements before a license is issued/renewed:

1. **Dealers Reporting Sales Over \$100,000.** Annual license fee is one-tenth of one percent of the gross retail pesticide sales in the previous year (annual gross sales from July 1- June 30th x 0.001). Late penalty for a license fee submitted after October 1st will be five percent of the license fee.

2. **Dealers Reporting Sales Under \$100,000.** Annual license fee according to the schedule below, and late penalty for a license submitted after October 1 will be \$25.00:
- a. \$10.00 License Fee - If annual gross retail pesticide sales are less than \$10,000.
 - b. \$25.00 License Fee – If annual gross retail pesticide sales are equal to or more than \$10,000, but less than \$25,000.
 - c. \$50.00 License Fee – If annual gross retail pesticide sales are equal to or more than \$25,000, but less than \$50,000.
 - d. \$75.00 License Fee – If annual gross retail pesticide sales are equal to or more than \$50,000, but less than \$75,000.
 - a. \$100.00 License Fee – If annual gross retail pesticide sales are equal to or more than \$75,000, but less than \$100,000
3. **Manufacturers, Wholesalers, or Distributors Not Engaged in Retail Sales.** Annual license fee of \$25.00. Late penalty for a license fee submitted after October 1st will be \$25.00.

Pesticide Bureau Website: <http://www.iowaagriculture.gov/pesticides.asp>

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